WILLIAMS COLLEGE OF BUSINESS

CLASS of 2010
AT A GLANCE
MESSAGE FROM THE DEAN

The Williams College of Business has become one of the nation’s most dynamic and recognized schools of business at both the undergraduate and graduate level.

We’re proud of our accomplishments, but not satisfied. So while we’re committed to our mission of educating students and enabling them to improve their organizations and society consistent with the Jesuit tradition, we’re at the same time endlessly striving to grow and improve.

We have expanded our educational boundaries through unique opportunities such as the Distinguished Speakers Series, the Business Profession Program and the Executive Mentoring Program, where more than 500 executives work one-on-one with our students. We have launched a series of innovative programs that have increased the interaction among our three stakeholders: students, faculty/staff and the business community. And we have made sure they have everything they need to teach, learn and grow by constructing a new $29 million, state-of-the-art building.

With all this in mind, my hope is that you discover yourself in the pages of this brochure the culture that makes the Williams College of Business a wonderful place for learning.

Warm regards,

Ali Malekzadeh

Dean and Professor of Management

ABOUT THE WILLIAMS COLLEGE OF BUSINESS

• The MBA program is ranked among the best in the nation by U.S. News & World Report for 2011.

• The Princeton Review lists the Williams College of Business as one of the nation’s “Best 300 Business Schools.”

• The undergraduate program overall is nationally ranked in BusinessWeek’s fifth annual report of “The Best Undergrad Business Schools.” It also ranks in sustainability, corporate strategy and financial management.

• Entrepreneur Magazine ranks Xavier’s entrepreneurship program 11th best nationally for 2011.

• Nine undergraduate majors: accountancy, economics, entrepreneurial studies, finance, international business, management, management of information systems, marketing and strategic human resource management.

• The College is internationally accredited by AACSB—The Association to Advance Collegiate Schools of Business. Only 15 percent of all business schools in the world hold AACSB accreditation—the highest, most rigorous accreditation possible.

LEADING THE WAY INTO THE FUTURE

Xavier business students at both the undergraduate and MBA levels receive the benefit of studying in the Williams College of Business’ new $29 million, state-of-the-art building. Among the amenities of the 88,000-square-foot Stephen and Dolores Smith Hall are:

► A world-class trading room with 44 Bloomberg terminals
► 17 project workrooms
► 17 large and small classrooms
► 110 offices, including suites for our Executives-in-Residence
► Homes for our four centers of distinction:

SEDLER FAMILY CENTER FOR ENTREPRENEURSHIP AND INNOVATION

 Ranked as one of the nation’s top universities for entrepreneurship, the Williams College of Business brings together students, faculty, alumni and business leaders in the Sedler Family Center for Entrepreneurship and Innovation. Here, entrepreneurship is promoted as students start and run their businesses. It supports community businesses by providing access to faculty expertise. It also supports faculty research in proven strategies for launching and sustaining businesses.

CINTAS INSTITUTE FOR BUSINESS ETHICS

The Cintas Institute for Business Ethics was created to help students and other Xavier stakeholders recognize and deal with ethical and value-related issues in the workplace. Its goals are to help faculty increase their exposure and confidence in the areas of business ethics and social responsibility; enable graduate and undergraduate students to have increased moral courage to do “the hard right, as opposed to the easy wrong”; and act as a resource for local, regional and national business communities.

CENTER FOR APPLIED FINANCE

The Center for Applied Finance houses the Xavier Student Investment Fund. Finance students at the undergraduate and graduate level invest $2 million of the University’s endowment in the Xavier Student Bond Investment Fund or the Xavier Student Equity Investment Fund.

CENTER FOR INTERNATIONAL BUSINESS

The Center for International Business nurtures the development of students to possess a keen understanding of global variations among cultures—traditions, values and needs—and then provides a forum for the application of business principles that ultimately enrich our lives.
ABOUT THE XAVIER UNDERGRADUATE PROGRAM

Ranked as one of the nation’s best business schools by BusinessWeek, The Princeton Review and Forbes, the Williams College of Business grooms its students with the essential skills needed to compete in the business world. But it doesn’t stop there. The College builds on those skills by giving students: a strong sense of ethics to prepare them to make difficult decisions; a sense of community values so they improve the world along with their companies; and an awareness of business intangibles such as dining etiquette and dressing for success. That takes Xavier students beyond where most business schools go, and the results show.

RECENT EMPLOYMENT RATES

<table>
<thead>
<tr>
<th>Year</th>
<th>Rate</th>
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</thead>
<tbody>
<tr>
<td>Class of 2007</td>
<td>96%</td>
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<tr>
<td>Class of 2008</td>
<td>95%</td>
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<tr>
<td>Class of 2009</td>
<td>79%</td>
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<tr>
<td>Class of 2010</td>
<td>87%</td>
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</tbody>
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(Within 90 days of graduation)

WHERE RECENT GRADS CAN BE FOUND

- Aerotek
- Anton, Collins and Mitchell LLP
- Barnes Dennig & Company
- Bese Medical
- Blue Rock Partners
- Catholic Healthcare Partners
- Chrysler
- CINX Software, Inc.
- Cincinnati Children’s Hospital
- Citrus Corporation
- Clark Schaefer Hackett
- Commerce One Financial
- Curiosity Advertising
- Deloitte
- Disney
- DocuStat Inc.
- Duke Energy
- EkoMovers
- Empower MediaMarketing
- Enterprise Rent-A-Car
- Ernst & Young
- Farmers Insurance Group
- FedEx
- Fidelity Investments
- Fifth Third Bank
- Fort Washington Investment Advisors
- Horan and Associates
- Hyatt Regency Cincinnati
- Internal Revenue Service
- JPMorgan Chase
- KPMG, LLP
- Learning Knowledge Corporation
- Liberty Mutual
- Lockheed Martin
- Modern Office Methods (MOM)
- Macy’s Inc.
- Marathon Petroleum Company
- netTrekker
- News America Marketing
- Omnicare
- Paycor
- Perry Ellis International
- Procter & Gamble
- Prudential Financial Inc.
- Quad Graphics
- Reynolds & Reynolds
- SAVO Group
- SCHOOLSIn
- Sogeti
- State Farm
- Target Corporation
- The Hershey Company
- The Kroger Company
- The Nielsen Company
- Total Quality Logistics
- TradingPartners
- U.S. Bank
- VonLehman & Company

A CLEAR PATH: Ninety percent of students thought their post-graduate employment was related to their major.
ABOUT THE XAVIER MBA PROGRAM

With the nationally ranked part-time MBA program, Xavier graduates not only receive a first-class education, but join an extensive network of Xavier MBA graduates that provides vital connections and indispensable advantages in the business world. Graduates also reported a substantial increase in their average base salary once they completed their degree.

WHERE RECENT GRADS CAN BE FOUND

Ametek
AMYLIN Pharmaceuticals
Cincinnati Financial Corporation
Cincinnati Insurance Company
Cintas Corporation
Clorox
Coca-Cola Enterprises
Columbus Life Insurance Company
CR Architecture & Design
Dayton Power and Light Company
Duke Energy
Fidelity Investments
Fifth Third Bank
First Financial Bank
Food & Drug Administration
Fujitec America Inc.
GE Aviation
Givaudan
Grant Thornton
Great American
Hewlett Packard
Hobsons
International Paper
Kao Brands
Kendle International
LexisNexis
Lincoln Financial Group
LPK
Macy’s Inc.
Mallack
MillerCoors
Mindtree Ltd.
The Nielsen Company
Procter & Gamble
Sogeti
St. Elizabeth
Takeda Pharmaceutical
Toyota
Tri Star Health System
University of Louisville
Vitas
Wellpoint Inc.
Woolpert Inc.
Xomox Corporation
Xavier University

INDUSTRY BREAKDOWN

Construction 1%
Consulting 1%
Consumer Products 23%
Education 1%
Energy 1%

Financial Services 27%
Government 2%
Hospitality 1%
Marketing 1%
Manufacturing 10%

Nonprofit 4%
Pharma/Bio/Health 13%
Real Estate 1%
Technology 5%

MINIMUM BASE
$33,000
$31,000

MEDIAN BASE
$75,600
$55,000

AVERAGE BASE
$77,595
$67,589

MAXIMUM BASE
$300,000
$275,000

15% salary increase with MBA

GLOBAL PERSPECTIVE: Xavier MBA students learn firsthand about international business by taking a trip to one of seven foreign countries:

- Construction
- Consulting
- Consumer Products
- Education
- Energy

- Financial Services
- Government
- Hospitality
- Marketing
- Manufacturing

- Nonprofit
- Pharma/Bio/Health
- Real Estate
- Technology

INDUSTRY BREAKDOWN

FINANCIAL/ACCOUNTING 26%
MARKETING/SALES 26%
GENERAL MANAGEMENT 12%
OTHER 12%
INFORMATION TECHNOLOGY 6%
OPERATIONS LOGISTICS 6%
CONSULTING 5%
ENGINEERING 4%
STRATEGIC PLANNING 4%

JOB TITLES

Account Manager
Associate Director of Engineering
Associate Product Director
AVP Commercial Lending
Business Analyst
Business Development Manager
Business Intelligence Program Manager
Buyer/Planner
Category Manager
Chemist
Client Service Manager
Consumer Knowledge/Market Manager
Corporate Accountant
Data Analyst
Director Client Services
Director of Accounting/Finance
Director of Operations
Director of Sales and Marketing
Electrical Engineer
Financial Analyst
Financial Control Manager
Global Technology Leader
HR Business Partner
Internal Management Consultant
Investment Analyst
IT Consultant
Logistics Planning Specialist
Managing Director
National Account Manager
Product Planning Leader
Project Manager
Retirement Representative
Software Sales Manager
Sr. Business Analyst
Sr. Cost Analyst
Sr. Manager Marketing Operations
Sr. Quality Assurance Engineer
Sr. Underwriter-Executive Risk
Systems Manager

WWW.XAVIER.EDU/MBA
THE XAVIER ADVANTAGE

Among the many outstanding programs within the Williams College of Business, several are notable for making a Xavier business education stand out among its competitors and propelling students.

BUSINESS PROFESSION PROGRAM
All undergraduate business students participate in a unique four-year career development program that teaches the finer points and intangibles of the business world, such as professional etiquette and dressing for success. The program also addresses lessons learned in the classroom, such as ethics and time management, and builds on other career development efforts with workshops in areas such as career assessment, networking, interviewing, financial planning and transitions to career life.

EXECUTIVE MENTOR PROGRAM
All Williams College of Business students are eligible to be partnered with a member of the business community who serves as a mentor—although not in the traditional sense. The mentoring goes beyond the fundamental activities of counseling and nurturing a student’s academic growth and into initiating professional networking and career connections.

INTERNSHIP PROGRAM
Internships provide a forum for the integration of classroom theory and business reality through paid work experiences. Our program is novel in that an internship experience can begin at any time during the three semesters, positions can be part time or full time, and any position can continue beyond the internship period.

MAASTRICHT PROGRAM
The Maastricht Summer Study Abroad Program provides students with an opportunity to spend four weeks studying and traveling in Europe, and gaining international business skills and exposure.

SERVICE AND COMMUNITY ENGAGEMENT PROGRAM
The Service and Community Engagement Program connects business education with community engagement. This drives positive social change that is consistent with Xavier’s Jesuit mission. It also promotes social awareness, and develops critical thinking and business skills that benefit the community in which we all live and work.