

## MANAGEMENT AND ENTREPRENEURSHIP

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- Assudani, R.** (2007). Knowledge exchange in a virtual team: Exploring the relationship between virtual communication and social capital generation. *International Journal of Networking & Virtual Organizations*, 4(3), 304-317.
- Assudani, R.** (2005). Catching the chameleon--understanding the elusive term knowledge. *Journal of Knowledge Management*, 9, 31-44.
- Baucus, M. S., & Beck-Dudley, C. L.** (2005). Designing ethical organizations: Avoiding the long-term negative effects of rewards and punishments. *Journal of Business Ethics*, 56, 355-370.
- Human, S. ., Clark, T., & **Baucus, M. S.** (2005). Student online self-assessment: Structuring individual-level learning in a new venture creation course. *Journal of Management Education*, 29, 111-134.
- Kloppenborg, T. J., & **Baucus, M. S.** (2004). Project management in local nonprofit organizations: Engaging students in problem-based learning. *Journal of Management Education*, 28, 610-629.
- Human, S. E., Clark, T., **Baucus, M. S.**, & Eustis, S. (2004). Idea or prime opportunity? A framework for evaluating business ideas for new and small ventures. *Journal of Small Business Strategy* 15(1), 61-79.
- Bycio, P., & Allen, J. S.** (2007). Factors related to performance on the ETS major field achievement test in business. *Journal of Education for Business*, 82, 196-201.
- Zhang, K., Song, J. S., Hackett, R. D., & **Bycio, P.** (2006). Cultural boundary of expectancy theory-based performance management: A commentary on DeNisi and Pritchard's performance improvement model. *Management and Organization Review*, 2, 279-292.
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- Human, S. E.**, Clark, T., & Baucus, M. S. (2005). Student online self-assessment: Structuring individual-level learning in a new venture creation course. *Journal of Management Education*, 29, 111-134.
- Human, S. E.**, Clark, T., Baucus, M. S., & Eustis, S. (2004). Idea or prime opportunity? A framework for evaluating business ideas for new and small ventures. *Journal of Small Business Strategy* 15(1), 61-79.
- Krishnan, H. A., Park, D., & **Kilbourne, L. M.** (2006). The development of a conceptual model to explain turnover among women in top management teams. *International Journal of Management*, 23(3), 470-477.
- Kloppenborg, T. J.**, Stubblebine, P., & Tesch, D. (2007). Project manager vs. executive perceptions of sponsor behaviors. *Management Research News*, 30(11), 803-815.
- Tesch, D., **Kloppenborg, T. J.**, & Frolick, M. N. (2007). IT project risk factors: The project management professional's perspective. *Journal of Computer Information Systems*, 47(4), 61-69.
- Kloppenborg, T. J.**, Tesch, D., & Manolis, C. (2006). An empirical investigation of the sponsor's role in project initiation. *Project Management Journal*, 37(3), 6-25.
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- Krishnan, H. A.,** Park, D., & Kilbourne, L. (2006). The development of a conceptual model to explain turnover among women in top management teams. *International Journal of Management, 23*(3), 470-477.
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- Krishnan, R. A., Joshi, S., & **Krishnan, H. A.** (2004). The influence of mergers on firms' product mix strategies. *Strategic Management Journal, 25*, 587-611.
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- Kloppenborg, T. J., **Stubblebine, P.**, & Tesch, D. (2007). Project manager vs. executive perceptions of sponsor behaviors. *Management Research News*, 30(11), 803-815.
- Franco, L., Bennett, S., Kanfer, R., & **Stubblebine, P. C.** (2004). Determinants and consequences of health worker motivation in hospitals in Jordan and Georgia. *Social Science and Medicine*, 58, 343-355.
- Wu, L.** (2007). An integrative framework for product variety management. *International Journal of Management*, 24(3), 449-504.

#### BOOKS

- Kloppenborg, T. J.**, Shriberg, A., & Venkatramen, J. (2003). *Project leadership*. Vienna, VA: Management Concepts.

#### BOOK CONTRIBUTIONS

- Assudani, R.** (2005). Learning in a geographically dispersed context: Building a community of learning in dispersed space. In S. P. Ferris & S. H. Godar (Eds.), *Teaching and learning with virtual teams*. Hershey, PA: Information Science Publishing.
- Lau, C. M., **Kilbourne, L. M.**, & Woodman, R. W. (2003). A shared schema approach to understanding organizational culture change. In W.A. Pasmore & R.W. Woodman (Eds.), *Research in organizational change and development: Vol. 14*. Amsterdam, Netherlands: JAI.
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- Wu, L.** (2007). Case: Supply chain management at Honey Baked Ham of Ohio Company. In L. L. Stanley & J. D. Wisner (Eds.), *Process management: Creating value along the supply chain*. Mason, OH: Thomson South-Western.

#### NON-REFEREED JOURNAL PUBLICATIONS

- Clark, T.,** Bates, S., & Stockwell, C. A. (2005). The business profession: A developmental career preparation program for undergraduate business majors. *NACE Journal*, 65, 41-44.
- Clark, T.,** Bates, S., & Goldsberry, K. (2004). What recruiters want: A focus group study. *NACE Journal*, 64, 42-47.
- Walsh, J., & **Wu, L.** (2006). Slicing through conflict. *Inside Supply Management*, 17(8), 30-37. Retrieved November 27, 2007 from <http://www.ism.ws/pubs/ISMMag/ismarticle.cfm?ItemNumber=15213>
- Wu, L.,** Yue, X., & Sim, T. (2006). Supply clusters: A key to China's. *Supply Chain Management Review*, 10(2), 46-51.

#### PROCEEDINGS

- Kloppenborg, T., & **Baucus, M. S.** (2003). Problem-based learning: Teaching project management while solving real organizational problems. In *Best Papers. Proceedings of the National Academy of Management* [Seattle, WA]. The Academy.
- Cunningham, M.** (2005). A strategy for introducing Monte Carlo simulation in the undergraduate core operations management course. In *Proceedings of the Decision Sciences Institute* [San Francisco, CA]. Atlanta, GA: Decision Sciences Institute.
- Cunningham, M. G.,** & Kloppenborg, T.J. (2004). A current practice case study as the major assignment in the MBA core operations course. In *Proceedings of the Decision Sciences Institute* [Boston, MA]. Atlanta, GA: Decision Sciences Institute.
- Kloppenborg, T. J.** (2007). Four ways project schedules are limited and what to do about it. In *Proceedings of the PMI North American Congress* [2007, Atlanta, GA]. Newtown Square, PA: Project Management Institute.
- Kloppenborg, T. J.,** Tesch, D., Manolis, C., & Heitkamp, M. (2006). An empirical investigation of the sponsor's role in project initiation. In *Proceedings of the PMI Research Conference* [2006, Montreal, Canada]. Newtown Square, PA: Project Management Institute.
- Kloppenborg, T. J.,** & Wu, L. (2006). A comparison study on ethical standards of two leading business professional organizations and its application to teaching. In *Proceedings of the Colleagues in Jesuit Business Education Conference* [2006, Gonzaga University, Spokane, WA]. Retrieved September 5, 2007, from <http://www.cjbe.org/gonzaga.html>

- Tesch, D., **Kloppenborg, T. J.**, & Dietz, E. D. (2006). A comparison of the sponsor's role in project initiation: Information Systems projects vs. all other. In *Proceedings of ISECON 2006* [Dallas, TX.]. Chicago, IL: Association of Information Technology Professionals (AITP), Foundation for Information Technology Education. Retrieved September 30, 2007, from <http://isedj.org/isecon/xref/index.html>.
- Kloppenborg, T. J.**, Manolis, C., & Tesch, D. (2005). Examination of executive sponsor behaviors and virtues that promote project success? In *Proceedings of Colleagues in Jesuit Business Education Conference* [Chicago, IL]. United States: Colleagues in Jesuit Business Education.
- Kloppenborg, T. J.**, & Woodward, H. (2004). Integrating the needs of students and non-profit organizations through project management education. In *Proceedings of the PMI North American Congress 2004* [Anaheim, CA]. Newtown Square, PA: Project Management Institute.
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- Cunningham, M. G., & **Kloppenborg, T. J.** (2004). A current practice case study as the major assignment in the MBA core operations course. In *Proceedings of the Decision Sciences Institute* [Boston, MA]. Atlanta, GA: Decision Sciences Institute.
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- Shriberg, A., & **Kloppenborg, T. J.** (2003). Project leadership: A new discipline emerging in the 21st century. In *Conference proceedings*. Honolulu, HI: Hawaii International Conference on Business.
- Shriberg, A.**, & Kloppenborg, T. J. (2003). Project leadership: A new discipline emerging in the 21st century. In *Conference proceedings*. Honolulu, HI: Hawaii International Conference on Business.
- Kloppenborg, T. J., & **Wu, L.** (2006). A comparison study on ethical standards of two leading business professional organizations and its application to teaching. In *Proceedings of the Colleagues in Jesuit Business Education Conference* [2006, Gonzaga University, Spokane, WA]. Retrieved September 5, 2007, from <http://www.cjbe.org/gonzaga.html>

#### PRESENTATIONS AT ACADEMIC CONFERENCES

- Assudani, R. H.,** Kilbourne, L. M., Baucus, M. S., Ping, S., & Hortel, T. (2007). *The four P's of teaching creativity: People, purpose, place and process.* Paper presented at the Academy of Management National Meeting, Philadelphia, PA.
- Assudani, R.** (2006). *Management consulting firms as institutional entrepreneurs: The case of ethnic entrepreneurship.* Paper presented at the Academy of Management Annual Meeting, Atlanta, GA.
- Assudani, R.** (2005). *Organizing for knowledge exchange: Implications for different types of knowledge-based firms.* Paper presented at the Academy of Management, Honolulu, HI.
- Assudani, R.** (2005). *Conducting geographically dispersed knowledge work-issues and future research agenda.* Paper presented at the Academy of Management Annual Meeting, Honolulu, HI.
- Baucus, M.,** Cochran, P., & Ryan, L. (2005). *Corporate governance as a key variable in B&S relationships: A workshop for developing research projects.* Paper presented at the International Association for Business and Society, Santa Rose, CA.
- Cagle, J., & **Baucus, M.** (2005). *Can you teach ethics in finance? The effect of case studies of ethics scandals on ethical perceptions.* Paper presented at the International Association for Business and Society, Sonoma, CA.
- Cochran, P. L., **Baucus, M.,** & Comstock, T. (2005). *Agents, owners and stakeholders: The lack of diversification in managerial portfolios and its impact on corporate stakeholders.* Paper presented at the Academy of Management, Honolulu, HI.
- Baucus, M.,** & Baucus, D. (2004). *Organizational ethics & creativity: Breaking the rules or refining business & society relationships.* Paper presented at the International Association for Business and Society, Rotterdam, Netherlands.
- Baucus, M.,** & Kloppenborg, T. (2003). *Problem-based learning: Teaching project management while solving real organizational problems.* Paper presented at the Academy of Management Annual Meeting, Seattle, WA.
- Boyar, S.,** & Mosley, D. C. (2007). The influence of core self-evaluations on work-family conflict and facilitation along with important work and family outcome variables. *Journal of Vocational Behavior, 71(2),* 265-281.
- Bycio, P.,** & Allen, J.S. (2007). *The California critical thinking skills test and business school performance.* Paper presented at the International Business and Economics Conference, Las Vegas, NV.

- Bycio, P., & Allen, J.S.** (2005). *Factors related to performance on the ETS major field achievement test in business*. Paper presented at the Academy of Management Annual Meeting, Honolulu, HI.
- Bycio, P.** (2003). *Educational outcomes assessment: A comparison of critical incidents and the college student experiences questionnaire*. Paper presented at the International Business and Economic Research Conference, Las Vegas, NV.
- Clark, T., & Park, D.** (2007). *Using videos to promote campus entrepreneurship*. Paper presented at the NCEC (National Consortium of Entrepreneurship Centers) Conference, Syracuse, NY.
- Clark, T.** (2007). *Online videos as a way of promoting academic programs*. Paper presented at the 72nd Annual Convention of the Association of Business Communication, Washington, DC.
- Clark, T., & Easter, M.** (2004). *Courtship rituals: Their application to teaching job interview skills*. Paper presented at the National Association of Business Communication, Boston, MA.
- Clark, T.** (2003). *Approaches to business communication research*. Paper presented at the Association of Business Communication, Albuquerque, NM.
- Clark, T.** (2003). *How course technologies impact business education and student learning*. Paper presented at the Association of Business Communication, Albuquerque, NM.
- Assudani, R. H., **Kilbourne, L. M.**, Baucus, M. S., Ping, S., & Hortel, T. (2007). *The four P's of teaching creativity: People, purpose, place and process*. Paper presented at the Academy of Management National Meeting, Philadelphia, PA.
- Goodman, E., & **Kilbourne, L. M.** (2003). *Teaching organizational change in various cultures*. Paper presented at the Academy of Management, Seattle, WA.
- Kloppenborg, T. J.**, Stubblebine, P., & Tesch, D. (2007). *Perceptions of sponsor behaviors during project initiation: Project manager and sponsor differences*. Poster presented at the Academy of Management Conference, Philadelphia, PA.
- Kloppenborg, T. J.** (2007). *Four ways project schedules are limited and what to do about it*. Paper presented at the Project Management Institute North American Congress, Atlanta, GA.
- Kloppenborg, T. J.**, & Shriberg, A. S. (2007). *An interactive approach to teaching the critical concepts of prioritization and project organization*. Paper presented at the Organizational Behavior Teachers Conference, Malibu, CA.

**Kloppenborg, T. J., & Wu, L.** (2006). *A comparison study on ethical standards of two leading business professional organizations and its application to teaching*. Paper presented at the Colleagues in Jesuit Business Education Conference, Gonzaga University, Spokane, WA.

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Shriberg, A., & **Kloppenborg, T. J.** (2003). *Project leadership: A new perspective*. Paper presented at the Hawaii International Conference on Business, Honolulu, HI.

**Krishnan, H. A.** (2007). *Determinants of turnover among women on top management teams*. Paper presented at Beyond the Waltz – Dances of Individuals and Organizations, 23rd EGOS Colloquium, Vienna, Austria.

Park, D., & **Krishnan, H. A.** (2007). *Understanding Chinese supply chain management practices*. Paper presented at the Academy of Management National Meeting, Philadelphia, PA.

**Krishnan, H. A.** (2007). *Doing business with India*. Invited presentation delivered at MVITA World Trade Day, Dayton, OH.

Joshi, S., Krishnan, R., & **Krishnan, H. A.** (2006). *Influence of ownership on firms' post-merger product mix strategies: An institutional perspective*. Paper presented at the Academy of Management Annual Meeting, Atlanta, GA.

Park, D., & **Krishnan, H. A.** (2006). *Understanding supplier selection practices: Differences between Japanese and Korean executives*. Paper presented at the 19th Annual Meeting of the Association of Japanese Business Studies (AJBS), Beijing, China.

**Krishnan, H. A.** (2006). *India business and culture overview: Past, present, and future outlook*. Invited presentation delivered at SODEC Annual International Conference, Xavier University, Cincinnati, OH.

**Krishnan, H., & Tadepalli, R.** (2005). *R&D intensity, marketing intensity, and firm performance*. Paper presented at Innovative New Product Development Engineering Meets Marketing International Conference, Chennai, India.

Park, D., & **Krishnan, H.** (2005). *Does gender difference exist in managing consulting projects*. Paper presented at the Academy of Management Meeting, Honolulu, HI.

- Park, D., & **Krishnan, H.** (2005). *Selecting supply chain projects: Does gender matter?* Paper presented at the Academy of Management Meeting, Honolulu, HI.
- Park, D., & **Krishnan, H.** (2005). *Selecting global supplier selection decision models and strategic intent.* Paper presented at the Academy of Management Meeting, Honolulu, HI.
- Krishnan, H.**, & Krotchen, S. (2004). *Representation of women in top management teams and implications for organizational performance.* Paper presented at the Conference on Industry, Engineering, and Management Systems, Cocoa Beach, FL.
- Park, D., & **Krishnan, H.** (2004). *Supply chain network development: A strategic issue management approach.* Paper presented at the Academy of Management Meeting, New Orleans, LA.
- Park, D., & **Krishnan, H.** (2004). *Small business supply chain management practices: Managers vs. entrepreneurs.* Paper presented at the Hawaii International Conference on Business, Honolulu, HI.
- Krishnan, H.**, Park, D., & Klaus, M. (2003). *Executive effects on supply chain network management.* Paper presented at the Western Decision Sciences Institute, Honolulu, HI.
- Krishnan, H.**, & Park, D. (2003). *A few good women -- in top management teams.* Paper presented at the Academy of Management Conference, Seattle, WA.
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- Park, D.**, & Burba, M. (2004). *Gender differences in practicing project management*. Paper presented at the Hawaii International Conference on Business, Honolulu, HI.
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- Wu, L.**, & De Matta, R. (2007). *Stochastic product line design model with demand substitution*. Paper presented at the Manufacturing & Service Operations Management International Conference, Tsinghua University, Beijing, China.
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- Wu, L.** (2003). *Managing product variety in a supply chain*. Paper presented at the Annual Meeting of the Decision Sciences Institute, Washington, DC.
- Wu, L.** (2003). *Managing a product line: A supply chain focus*. Paper presented at the INFORMS Annual Meeting, Atlanta, GA.

#### OTHER

- Baucus, D. A., & **Baucus, M. S.** (2005). The changing shape of corporate universities. *Innovation* (formerly *Technology Source*).
- Baucus, M. S.**, & Kloppenborg, T. (2003). To plan or not to plan: Is that really the question. *Frontiers in Entrepreneurship Research*.
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