CAREER OPPORTUNITIES FOR ECONOMICS MAJORS

SKILLS & ABILITIES OF THE ECONOMICS MAJOR

- Verbal Communication
- Written Communication
- Research Skills
- Analytical Skills
- Leadership Abilities
- Detail Oriented
- Problem Solving
- Ability to Work Independently
- Self-Motivated
- Organizational Skills
- Investigative Skills
- Quantitative Skills
- Interpretive Skills
- Information and Communication Technology
- Inductive and Deductive Reasoning
- Decision Making Skills
- Interpersonal Relations
- Demonstrated Teamwork
- Critical Thinking

POTENTIAL CAREERS

- Accountant
- Bank Manager
- Credit Analyst
- Economist
- Estate Planner
- Financial Advisor
- Foundation Administrator Loan Officer
- Securities Broker
- Cost Analyst
- Database Administrator
- Human Resources Manager
- International Trade Specialist
- Market Analyst
- Purchasing Agent
- Researcher
- Sales Representative
- Wage/Salary Administrator
- Public Relations Specialist
- Consultant
- Budget Officer
- Lobbyist
- Regional/Urban Planner
- Labor Relations Specialist
- Corporate Trainer
- Recruiter
- Actuary
- Claims Adjuster
- Demographer
- Lawyer
- Teacher
- Financial Reporter
- Foreign Correspondent

*Some of the potential careers may require post graduate education.*
TYPES OF EMPLOYERS

- City Governments
- County Governments
- Regional Planning Agencies
- State Governments
- Schools
- Colleges and Universities
- Banks
- Insurance Companies
- Private Law Firms

- Nonprofit Organizations
- Healthcare
- Market Research Firms
- Consulting Firms
- Savings and Loan Agencies
- Retail Stores
- Federal Government (agriculture, business, finance, labor, transportation, urban economics and international trade)

TOP 10 OCCUPATIONS

<table>
<thead>
<tr>
<th>Occupation</th>
<th>Percentage</th>
</tr>
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<tbody>
<tr>
<td>Top and mid-level managers, executives, administrators</td>
<td>20.8%</td>
</tr>
<tr>
<td>Insurance, securities, real estate, business services</td>
<td>11.0%</td>
</tr>
<tr>
<td>Accountants, auditors, other financial specialists</td>
<td>10.5%</td>
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<tr>
<td>Sales occupations, including retail</td>
<td>10.0%</td>
</tr>
<tr>
<td>Other management-related occupations</td>
<td>6.5%</td>
</tr>
<tr>
<td>Other marketing and sales occupations</td>
<td>4.5%</td>
</tr>
<tr>
<td>Protective-service occupations</td>
<td>3.0%</td>
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<tr>
<td>Other service occupations, except health</td>
<td>2.8%</td>
</tr>
<tr>
<td>Agriculture, forestry, fishing, and related occupations</td>
<td>2.6%</td>
</tr>
<tr>
<td>Other administrative (record clerks)</td>
<td>2.4%</td>
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</tbody>
</table>

POST-GRADUATION ACTIVITIES

- More than 35% pursue a postgraduate degree.
- About 53% of master’s degrees are earned in business administration and management.
- About 20% of master’s degrees are earned in economics.
- About 8% of master’s degrees are earned in education.

Sources: The College Majors Handbook (Fogg, Harrington, & Harrington, 2004), Great Jobs for Economics Majors (Camenson, 2007)