



## CAREER *services* CENTER

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**XAVIER**  
UNIVERSITY

# CAREER OPPORTUNITIES FOR ECONOMICS MAJORS (B.A.)

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## SKILLS & ABILITIES OF THE ECONOMICS MAJOR

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- Verbal Communication
- Written Communication
- Research Skills
- Analytical Skills
- Leadership Abilities
- Detail Oriented
- Problem Solving
- Ability to Work Independently
- Self-Motivated
- Organizational Skills
- Investigative Skills
- Quantitative Skills
- Interpretive Skills
- Information and Communication Technology
- Inductive and Deductive Reasoning
- Decision Making Skills
- Interpersonal Relations
- Demonstrated Teamwork
- Critical Thinking

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## POTENTIAL CAREERS

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- Accountant
- Bank Manager
- Credit Analyst
- Economist
- Estate Planner
- Financial Advisor
- Foundation Administrator Loan Officer
- Securities Broker
- Cost Analyst
- Database Administrator
- Human Resources Manager
- International Trade Specialist
- Market Analyst
- Purchasing Agent
- Researcher
- Sales Representative
- Wage/Salary Administrator
- Public Relations Specialist
- Consultant
- Budget Officer
- Lobbyist
- Regional/Urban Planner
- Labor Relations Specialist
- Corporate Trainer
- Recruiter
- Actuary
- Claims Adjuster
- Demographer
- Lawyer
- Teacher
- Financial Reporter
- Foreign Correspondent

*\* Some of the potential careers may require post graduate education.*

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## TYPES OF EMPLOYERS

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- City Governments
- County Governments
- Regional Planning Agencies
- State Governments
- Schools
- Colleges and Universities
- Banks
- Insurance Companies
- Private Law Firms
- Nonprofit Organizations
- Healthcare
- Market Research Firms
- Consulting Firms
- Savings and Loan Agencies
- Retail Stores
- Federal Government (agriculture, business, finance, labor, transportation, urban economics and international trade)

*\*Taken from Great Jobs for Economics Majors (Camenson) 2007*

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## TOP 10 OCCUPATIONS EMPLOYING PERSONS WITH A BACHELORS IN ECONOMICS

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Top and mid-level managers, executives, administrators	20.8%
Insurance, securities, real estate, business services	11.0%
Accountants, auditors, other financial specialists	10.5%
Sales occupations, including retail	10.0%
Other management-related occupations	6.5%
Other marketing and sales occupations	4.5%
Other service occupations, except health	2.8%
Agriculture, forestry, fishing, and related occupations	2.6%
Other administrative (record clerks)	2.4%

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## POST GRADUATION ACTIVITES

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- More than 35% pursue a postgraduate degree.
- About 53% of master's degrees are earned in business administration and management.
- About 20% of master's degrees are earned in economics.
- About 8% of master's degrees are earned in education.

*\*Taken from The College Majors Handbook (Fogg, Harrington, & Harrington) 2004*

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## RELATED BOOKS IN THE CAREER RESOURCE LIBRARY (GSC 310)

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- *Great Jobs for Economics Majors*
- *Keys to Liberal Arts Success*
- *Smart Moves for Liberal Arts Grads: Finding a Path to Your Perfect Career*
- *Careers in Business*
- *Opportunities in Banking Careers*
- *Careers in Finance*